

Amazon: my story bank

One story serves several principles. Keywords and one number.

For each story: Situation, Task, Action (“I”), measured Result, Lesson

Five strong stories cover the 16 principles. Note which principles each can serve.

1. A customer I helped beyond my remit

Customer Obsession · Ownership · Bias for Action

2. Something I simplified or invented

Invent and Simplify · Think Big · Frugality

3. A failure, and the lesson applied since

Learn and Be Curious · Earn Trust · Ownership

4. A disagreement with a manager

Have Backbone; Disagree and Commit · Are Right, A Lot

5. A result delivered under constraints

Deliver Results · Dive Deep · Insist on the Highest Standards

6. One more story (reliability, safety, teamwork)

For a fulfillment role

What to check in the posting

My two facts about the role
